



## Advisor to the owner to improve team performance, enhance leadership effectiveness and build a culture of accountability

### Challenge

illi was enjoying a period of rapid growth; however, the owner was concerned about leadership, accountability and building a more stable platform for future growth. Furthermore, several urgent operating problems existed.

### Solution

- Create the first strategic operating plan and budget for the firm
- C-Suite coaching

### Results

- Enhanced culture with clear priorities and accountability
- Strategic plan established



**Todd Nathanson,**  
**President**  
**illi Commercial**  
**Real Estate**



After several years of rapid growth I contacted Neil for his help. Neil was able to assist us in recognizing new ways to structure company administrative help and upper management roles to improve operations and company efficiency. Our broker team was taught time management skills that improved broker confidence, productivity, and income.

With years of vast experience Neil Soskin has helped our company continue our growth and given me peace of mind. Neil has been a valuable contributor in far more areas of our company than originally contracted him for. His assistance is much appreciated.

